

Rob,

On behalf of the Eaton Fluid Conveyance team I add my sincere thanks for this award.

Recognition is a critical part of what creates and sustains momentum. Whether an individual person or a business, it is important to know when one is doing a good job and making a difference.

I know in your business, like in ours, it is generally more likely that someone will point out when we are underperforming than when we do a good job. So, a heartfelt thanks to you and the entire TIPCO team for this recognition and for being a critical part of the Eaton Distribution network.

We truly value our relationship and look forward to continued success in 2011 and beyond.

Happy Holidays to you and the TIPCO team!

Best regards,

Jeff

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Rob:

Thanks you very much for this honor and recognition of our team. It goes without saying that this honor does take two to achieve and your team has proven to do the same for Eaton.

TIPCO has proven over the years to be one of our Top Channel Partners within our Fluid Conveyance Channel, and as stuck by us as we have gone through many changes and challenges over the years.

Eaton has four goals that we keep in mind when we make decisions and conduct business and continually measure ourselves by:

- **Customers say: “We want to do more business with Eaton.”**
- Shareholders say: “Eaton is one of my best investments.”
- Employees say: “I am proud to be part of the Eaton team.”
- Suppliers say: “Eaton is one of my most valued customers.”

The key and the top one is our Customer say they want to do more business with Eaton. It is good to see that we have accomplished this goal with TIPCO. Now that we set the bar we will need to ensure that we continue reaching it year over year.

Again, thank you for the recognition.

## Anthony J. Sciarra

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